



"دليل الأسعار وطرق الحجز بالعربية: كل ما تحتاج لمعرفته"

Duration: 5 Days

Language: ar

Course Code: IND03-110

Objective

:Upon completion of this course, participants will be able to

- Assess GDS displays of mileage system pricing.
- Recognise and determine the cost of various journey types.
- Comprehend, interpret, and apply mileage and routing fare regulations.
 - Grasp the significance of global indicators.
 - Familiarise oneself with fare rules and airfare taxes.
 - Proficiently apply all checks related to minimum fare rules.
 - Know when and how to incorporate side trips.
- Understand the process of adding a manual fare to a GDS booking file.
- Skillfully utilise the IATA/UFTAA Fare Formula for accurate journey pricing.
 - Be acquainted with using a GDS to issue tickets in manually-priced reservations.
- Have a comprehensive understanding of each field in an ATB ticket.
 - Understand the application of the Lowest Combination Factor.
- Be capable of constructing and comprehending a linear fare construction.

Audience

This course is designed for anyone who is responsible for ticket sales and distribution or is required to manage and monitor new technologies for the sale and global distribution of tickets and fares. It would be most beneficial for:

- Customer Service Advisers
 - Travel Agents
- Global Distribution Business Owners
 - Airline Ticket Sales Agents
 - Outsourced Agents
 - Booking Agents
 - WCAG Assessors
 - BPO Agents

Training Methodology

This course uses a variety of adult learning styles to aid full understanding and comprehension. Participants will discover the most important things required for a global distribution system. They will conduct group discussions based on pain points and beneficial areas of existing systems and share experiences based on home-built systems.

As a group, they will identify the best customer journey and eliminate areas of accessibility to increase diversity of the system. They will also review a trainer-led presentation based on statistical elements showing the success of each type of GDS system to identify the essential features for each area of ticketing.

Summary

Mastering the intricate facets of fare construction and ticketing using Global Distribution Systems (GDS) can be complex. Many rules and regulations differ depending on the global location and event or travel type.

Global Distribution Systems are the foundational infrastructure of the travel industry. Whether you are an experienced travel professional or are just entering the captivating

domain of fares and ticketing, this course has been meticulously crafted to provide you with the essential skills and knowledge required to navigate the intricacies of GDS adeptly.

Customised for individuals possessing fundamental GDS familiarity, it's essential to delve into the top GDS systems, including Sabre, Galileo, and Amadeus, to ensure you have the right functionality for the business and are also fully accessible to your clientele.

As a seller, you will also need to understand the various pricing elements, practicalities, and ticketing diversities that are essential to setting and selling fare types for each individual event. An in-depth understanding of your target market is also essential to help you develop the right tools and techniques to ensure and monitor ongoing success.

Course Content & Outline

Section 1: Introduction to Mileage Based Fares

- Understanding mileage-based fares.
- Historical evolution of mileage-based fares in transportation.
- Benefits and challenges of implementing mileage-based fares.
 - Comparison with traditional fare systems.
- Technology and infrastructure requirements for mileage-based fares.
- Policy and regulatory considerations in mileage-based pricing.

Section 2: Single Journey Pricing

- Case studies: successful implementations of mileage-based fares in single journeys.
- Environmental impact and sustainability in mileage-based pricing based on a single fare.
- Equity and social implications of mileage-based fares for a single journey in comparison to a return.
 - Public perception and acceptance of mileage-based pricing.
 - Future trends and innovations in mileage-based fares.
 - Legal and ethical considerations in mileage-based pricing.

Section 3: Accessibility in Your System

- Practical applications: integrating mileage-based fares in different modes of transportation.
- Emerging technologies: blockchain, AI, and IoT in mileage-based fares.

- Stakeholder engagement and communication strategies in implementing mileage-based fares.
- WCAG and accessibility based systems.
- Customer journey considerations.

Section 4: Travel & Fare Limitations

- Challenges and solutions in implementing mileage-based fares at scale.
 - Types of travel and fare restrictions.
 - Regulatory framework and legal and compliance aspects.
 - Understanding fare caps and ceilings.
 - Geographic and route-based limitations.
- Time-based fare constraints including peak hours and off-peak hours.
- Fare limitations in different modes of transportation (e.g., air travel, public transit, ride-sharing).

Section 5: Circular Trips & Alternative Services

- Economic analysis: cost-benefit assessment of mileage-based pricing.
 - Impact of travel and fare restrictions on consumer behaviour
 - Financial implications for transportation providers and consumers.
- Social and equity considerations in the design of fare limitations and how to recommend alternatives.
 - Providing real-time adjustments.

Section 6: Minimum Checks & Long-Haul Journeys

- International perspectives on mileage-based fares.
- Maintenance and safety checks for extended journeys.
 - Responsibilities and checklists for long-haul trips.
- Understanding legal and safety standards for long-distance travel.
- Technology and tools for efficient minimum checks.

Certificate Description

Holistique Training عند إتمام هذه الدورة التدريبية بنجاح، سيحصل المشاركون على شهادة إتمام التدريب من (e-Certificate) وبالنسبة للذين يحضرون ويكملون الدورة التدريبية عبر الإنترنت، سيتم تزويدهم بشهادة إلكترونية من Holistique Training.

وخدمة اعتماد التطوير المهني (BAC) معتمدة من المجلس البريطاني للتقييم Holistique Training شهادات ISO 29993 أو ISO 21001 أو ISO 9001 كما أنها معتمدة وفق معايير (CPD) المستمر

لهذه الدورة من خلال شهادتنا، وستظهر هذه النقاط على شهادة إتمام (CPD) يتم منح نقاط التطوير المهني المستمر واحدة عن كل ساعة CPD يتم منح نقطة CPD، ووفقاً لمعايير خدمة اعتماد Holistique Training التدريب من لأي دورة واحدة نقدمها حالياً CPD حضور في الدورة. ويمكن المطالبة بحد أقصى قدره 50 نقطة

Categories

القيادة والإدارة, النقل

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