



تحقيق الإتقان في شراء خدمات إدارة المرافق: دليل شامل

Duration: 5 Days

Language: ar

Course Code: PO6-101

Objective

:Upon completion of this course, participants will be able to

- Understand the fundamentals of FM services and their importance in organisational success.
- Develop strategies for effective procurement planning and sourcing of FM services.
 - Master the principles of drafting, negotiating, and managing FM contracts.
- Implement best practices in supplier evaluation and performance monitoring.
 - Identify and mitigate common risks associated with FM procurement.

Audience

:This course is intended for

- Procurement professionals
 - Facilities managers
 - Contract managers
 - Supply chain managers
- Anyone involved in the procurement and management of FM services

Training Methodology

The course employs a blend of theoretical instruction and practical application, including:

- Interactive lectures and discussions
- Real-life case studies and examples
 - Group activities and workshops
- Hands-on exercises and simulations

Summary

This comprehensive training programme will equip participants with essential skills and knowledge in procuring facilities management (FM) services. Through interactive sessions, case studies, and practical exercises, attendees will learn to navigate the complexities of FM .procurement, ensuring effective contract management, cost efficiency, and service quality

Course Content & Outline

Section 1: Introduction to Facilities Management Services

- Overview of Facilities Management (FM)
- The role and impact of FM services in organisations
- Key components of FM services: Hard FM vs. Soft FM
 - Understanding the FM market and industry trends

Section 2: Strategic Procurement Planning

- Principles of Procurement Planning
- Developing procurement strategies for FM services
 - Identifying needs and defining requirements

- Market research and analysis

Section 3: Sourcing and Selection of FM Services

- Tendering processes and methods
 - Evaluating suppliers and bids
 - Effective negotiation techniques
- Ensuring compliance with procurement regulations

Section 4: Contract Management

- Drafting and structuring FM contracts
 - Key contract clauses and terms
- Managing contract changes and disputes
- Performance monitoring and contract review

Section 5: Risk Management and Best Practices

- Identifying risks in FM procurement
 - Strategies for risk mitigation
- Case studies on successful FM procurement
- Implementing continuous improvement in FM services

Certificate Description

Holistique Training. عند إتمام هذه الدورة التدريبية بنجاح، سيحصل المشاركون على شهادة إتمام التدريب من (e-Certificate) وبالنسبة للذين يحضرون ويكملون الدورة التدريبية عبر الإنترنت، سيتم تزويدهم بشهادة إلكترونية من Holistique Training.

وخدمة اعتماد التطوير المهني (BAC) معتمدة من المجلس البريطاني للتقييم Holistique Training شهادات ISO 29993، ISO 21001 أو ISO 9001 كما أنها معتمدة وفق معايير (CPD) المستمر.

لهذه الدورة من خلال شهادتنا، وستظهر هذه النقاط على شهادة إتمام (CPD) يتم منح نقاط التطوير المهني المستمر واحدة عن كل ساعة CPD يتم منح نقطة CPD، ووفقاً لمعايير خدمة اعتماد Holistique Training التدريب من لأي دورة واحدة نقدمها حالياً CPD حضور في الدورة. ويمكن المطالبة بحد أقصى قدره 50 نقطة

إدارة المرافق, المرافق والبيئة, المشتريات والمستودعات والخدمات اللوجستية وسلسلة التوريد

Related Articles



Soft vs. Hard Services In Facilities Management 2025

Explore the world of facility management and uncover its significance. From understanding the role of facility managers to categorising their responsibilities, discover the top skills needed for success in this field in 2024