



"المدير التنفيذي لتجربة العميل: دور CXO الحاسم في تحسين تجربة المستخدم"

Duration: 5 Days

Language: ar

Course Code: MG2 - 215

Objective

:Upon completing this course, participants will be able to

- .Understand the strategic scope of a CXO's role in modern organisations •
- .Map and analyse customer and user journeys for optimisation •
- .Align experience strategies with business and brand objectives •
- .Leverage data and feedback to drive continuous experience improvement •
- .Lead cross-functional teams toward integrated experience delivery •
- .Implement digital experience tools, platforms, and innovation models •
- .Measure experience outcomes using key CX metrics •

Audience

:This course is ideal for

- .Chief Experience Officers (CXOs) and aspiring CX leaders •
- .Heads of Customer Experience, Service Design, or User Research •
- .Senior managers in marketing, product, and digital transformation •
- .Executives overseeing brand, innovation, or user-centric strategy •
- .Consultants and professionals in experience management fields •

Training Methodology

The course combines interactive lectures, executive-level case studies, live experience mapping, and strategic analysis. Participants will engage in group discussions and practical tasks, culminating in a simulation-based workshop focused on solving experience-related challenges and presenting a customer experience roadmap.

Summary

This training course is designed to equip current and aspiring Chief Experience Officers (CXOs) with the skills to lead customer and user experience initiatives at an executive level. The course explores how experience leadership drives organisational growth, retention, and brand value by embedding user-centric strategies across every touchpoint. Participants will gain strategic insights into customer journey design, digital experience transformation, data-driven decision-making, and cross-functional alignment.

By the end of the course, participants will be able to create cohesive, high-impact experiences that align with business goals, foster loyalty, and differentiate their brand in competitive markets.

Course Content & Outline

Section 1: The CXO Role & Experience-Driven Strategy

- .Defining the role of the Chief Experience Officer in modern organisations •
- .Difference between CX, UX, EX, and BX: a strategic overview •
- .Building a customer-centric organisational culture •
- .Case examples of brands leading through experience •
- .Integrating experience into C-suite decision-making •

Section 2: Experience Design Principles & Journey Mapping

- .Human-centred design and emotional connection principles •
- .Mapping end-to-end customer and user journeys •
- .Identifying experience pain points and moments of delight •

- .Persona development and segmentation •
- .Aligning experience strategy with business and brand vision •

Section 3: Digital Experience & Innovation

- .Leveraging AI, personalisation, and omnichannel strategies •
- .Leading digital transformation with a CX-first mindset •
- .Building digital experience platforms and service blueprints •
- .Integrating CX tools: CRM, journey orchestration, analytics •
- .Driving innovation and experimentation in experience delivery •

Section 4: Metrics, Feedback, and ROI

- .Key experience metrics: NPS, CSAT, CES, CLTV, churn •
- .Designing continuous feedback systems •
- .Translating customer insights into strategic action •
- .Communicating CX ROI to stakeholders •
- .Benchmarking and performance dashboards •

Section 5: Leading Cross-Functional Experience Excellence

- .Partnering with marketing, product, HR, and operations •
- .Creating CX councils and cross-functional governance •
- .Overcoming organisational silos to unify experience vision •
- .Building and leading high-performing experience teams •
- .Change management and internal experience storytelling •

Certificate Description

Holistique Training. عند إتمام هذه الدورة التدريبية بنجاح، سيحصل المشاركون على شهادة إتمام التدريب من (e-Certificate) وبالنسبة للذين يحضرون ويكملون الدورة التدريبية عبر الإنترنت، سيتم تزويدهم بشهادة إلكترونية من Holistique Training.

وخدمة اعتماد التطوير المهني (BAC) معتمدة من المجلس البريطاني للتقييم Holistique Training شهادات ISO 29993 أو ISO 21001 أو ISO 9001 كما أنها معتمدة وفق معايير، (CPD) المستمر

لهذه الدورة من خلال شهادتنا، وستظهر هذه النقاط على شهادة إتمام (CPD) يتم منح نقاط التطوير المهني المستمر واحدة عن كل ساعة CPD يتم منح نقطة، CPD وفقاً لمعايير خدمة اعتماد Holistique Training التدريب من

لأي دورة واحدة نقدمها حالياً CPD حضور في الدورة. ويمكن المطالبة بحد أقصى قدره 50 نقطة.

Categories

القيادة والإدارة

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Organisational skills are crucial for personal and professional success. This blog post delves into understanding these skills, their importance in the workplace, and the difference between internal and external skills. It outlines 15 essential organisational skills for leaders, offers strategies to improve these skills, and provides tips on showcasing them